



## Investing in tomorrow.

By developing capable, next-generation technology talent today.

Cisco's technology and career skills program is our largest social investment, based on our thought leadership in digital transformation.

**FREE.** Our courses are free to nonprofit high schools, colleges, libraries, military and veteran groups, and many non-traditional learning environments. We offer:

- innovative, globally-consistent curriculum
- ongoing alignment with new technology
- preparation for industry certifications



The Global Knowledge [2019 IT Skills & Salary Report](#) says that IT compensation is the highest it's ever been. The average salary in the USA is \$110,000.

### Workforce development and reskilling

increase regional economic strength. WEF's [Future of Jobs Report](#) estimates that **54%** of all employees will require significant reskilling by 2022.

### United States

1,723,613 Students since inception  
 172,134 Current students / 15% female  
 1,850 Education partners  
**\$814.2 million** Cisco's In-Kind\* Investment

### Pennsylvania

44,884 Students since inception  
 4,639 Current students / 11% female  
 66 Education partners  
**\$19.1 million** Cisco's In-Kind\* Investment



*Students not only learn technology, they learn on a team, helping others, discovering their strengths.* - Engineer / Cisco instructor

Networking Academy data from 7/31/2019

### Global Outcomes

**94%** of our students got a better job or entered a higher ed level with a Cisco certification.  
**Don't let your students miss out.**

### Global Skills Gap

**3 million** = shortage of cybersecurity professionals globally. The skills gap in North America is half a million.  
[ISC<sup>2</sup> study](#)



Organizations that do not strengthen their STEM or training programs may be left behind.  
[World Economic Forum](#)

Discover our diverse learning pathways, and try out a course demo!



**Pennsylvania, USA** *Academies active on 7/31/2019*

A.W. Beattie Career Center	Greater Altoona Career & Technology Center	Red Lion Area Senior High School
Abington Senior High School	Greene County CTC	SCTE-ISBE Academy
Adams County Tech Prep	Harrisburg University of Science & Technology	Somerset County Tech Center Academy
Admiral Peary Area Vocational-Technical School	High Tech Reg'l Tr Site Tobyhanna (USAR)	South Side High School
Bucks County Community College	Insight PA Cyber Charter School	Spring Grove Area School District
California University of Pennsylvania	JEVS Human Services	State College Academy
Career Tech Center of Lackawanna County	La Salle College High School	Swenson Arts and Technology HS
Carlisle Area School District	Lehigh Carbon Community College	TECH Freire
Carnegie Mellon University	MCCC Central	Tech Impact
Central Montco Technical High School	Mon Valley Career and Technology Center	Temple University
Central Pennsylvania Inst of Science & Tech	Monroe Career & Technical Institute	Tunkhannock High School
Chester County Library System	Montgomery Comm College/Central	Upper Adams School District
Coatesville Area School District	Mount Aloysius College	Urban League of Greater Pittsburgh
Community College of Beaver County	Murrell Dobbins Career and Tech Ed HS	Warren County Career Center
Connellsville Area Career & Technical Center	North Montco Technical Career Center	Washington High School
Connellsville Area School District	Northampton Community College	West Philadelphia High School
Dallastown Area High School	Parkway West Area Voc Tech School	West Shamokin Academy
Dauphin County Technical School	Pennsylvania College of Technology	West Side Career & Tech Center
Dover Area High School	Pennsylvania Highlands Comm College	Western Area Career and Tech
Eastern Center for Arts and Technology	People Advancing Reintegration Inc.	Western Montgomery Career Tech Center
Franklin County Career & Technology Center	Pittsburgh Technical College	wfi city college
Gettysburg High School	Reading Area Community College	York County School of Technology